



Case Study

Network Installation

Managed IT Support

VoIP Phone Systems

Security Solutions

Introduction

Frodshams Solicitors has been established as a law firm in St Helens for over 100 years. Community and relationships are at the heart of all they do; their clients are both locally based and further into the surrounding regions, they have strong links to the local and business communities having retained strong relationships over many decades.

Now based in Lakeside Building at Alexandra Park, the former headquarters of [Pilkingtons glass](#). Frodshams sits firmly in the centre of one St Helens iconic landmarks.

Requirement, Solution and what Lansafe did.

Lansafe were approached by Frodshams to help them with their office relocation to Alexandra Park, they required 'One Company, One Solution' for their new office move. They needed:

- ✓ WiFi
- ✓ Managed IT Support
- ✓ VoIP Phone System
- ✓ Security Services

They were looking for a simplistic, affordable and efficient service which offered them everything, allowing for an easy transition with minimal disruption to everyday business tasks. An office move of this size can be costly, time consuming and a logistical headache; Lansafe were able to offer them a realistic solution and competently assist with their time scale, their compliance requirements and achieving importantly, an affordable price.

Frodshams strive for excellence from understanding client needs to customer service. They needed to ensure that all calls were answered in a timely manner

and that their teams were able to deal with client affairs accordingly. Lansafe installed a VoIP Phone System & wallboard allowing them to monitor, report calls and prevents calls from being missed even during the physical move period.



We installed:

- ✓ CAT6 Cables
- ✓ Access Control
- ✓ CCTV
- ✓ Fire Extinguishers
- ✓ VoIP Phone Systems
- ✓ Wallboard

See what Frodshams said about Lansafe.

'We could not have asked for more from Lansafe, during the move period we didn't experience any technical downtime, our whole team moved without any interruption to their daily work structure. Phone lines, WiFi, emails and printers were ready and waiting for us on the very first day. We even recorded an increase in our productivity that month! Very impressed and very grateful to the whole team at Lansafe. We had teams on site for the whole first week of our move to ensure we were happy with the product and service.'

Amanda Woods,
Managing Director.



'The team at Lansafe took the approach to listen and understand how the business operated and how we could provide a solution that would be more efficient, reliable & cost effective as the business scaled. With a personal approach to this solution it was a pleasure to see the benefits the solution have provided to the staff and the management team at Frodshams while maximising reliability.' Adam Baxendale, Director – Lansafe.

If you are going through a small, medium or large office move or maybe you're starting a business and moving into new premises and need a 'One Company, One Solution' with all your communication & security needs covered by ONE company, then look no further.

Contact Lansafe for more information and to arrange a FREE site survey on 01257254120 or email our sales team on enquiries@lansafe.co.uk

